



# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## ANNUAL AUDITED REPORT FORM X-17A-5 PART III

OMB APPROVAL

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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

| REPORT FOR THE PERIOD BEGINNING          | 01/01/07                               | AND ENDING       | 12/31/07                       |
|--|--|------------------|--------------------------------|
| CEP ORT FOR THE PERSON EDGE AND A        | MM/DD/YY                               |                  | MM/DD/YY                       |
| A. RI                                    | EGISTRANT IDENTIFICA                   | TION             |                                |
| NAME OF BROKER-DEALER: Coy               | le Securities, LLC                     | j                | OFFICIAL USE ONLY              |
| ADDRESS OF PRINCIPAL PLACE OF B          | USINESS: (Do not use P.O. Box          | No.)             | FIRM I.D. NO.                  |
| 2700 Patrio                              | t Blvd., Suite 440                     |                  |                                |
|  | (No. and Street)                       |                  | •                              |
| Glenview                                 | IL                                     | !                | 60026                          |
| (City)                                   | (State)                                | (                | (Zip Code)                     |
| NAME AND TELEPHONE NUMBER OF Edward J. K | PERSON TO CONTACT IN RE                | GARD TO THIS RE  | PORT<br>-441-5644 Ext, 112     |
| namara or n                              |  |                  | (Area Code - Telephone Number) |
| B. A0                                    | CCOUNTANT IDENTIFIC                    | ATION            | ,                              |
| INDEPENDENT PUBLIC ACCOUNTAN             | T whose opinion is contained in        | this Report*     |                                |
| Mulcahy, Pa                              | uritsch, Salvador & Co                 | ., Ltd           |                                |
|  | (Name - if individual, state last, fir | st, middle name) |                                |
| 14300 Ravinia, Suite 200                 | Orland Park                            | IL               | 60462                          |
| (Address) CHECK ONE:                     | (City)                                 | (State)          | SEC Mail Processing Section    |
|  |  | רחר              | <b>10</b>                      |
| Certified Public Accountant              | it .                                   | , ,              | FEB 29 2008                    |
| ☐ Public Accountant                      |  | NA MAG           | 9 Trieshington DC              |
| ☐ Accountant not resident in             | United States or any of its posse      | ssions.          | TEB 29 4008                    |
|  | FOR OFFICIAL USE OF                    | VLY   SIAL       | איין איין                      |
|  | <del>-</del> -                         | 1 11()           | MA CONT                        |
|  |  |                  |                                |

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

25/2/0

## OATH OR AFFIRMATION

| I. Edward J. Kelly, Jr.  |  |                  | , swear (or affirm) that, to the best of                      |
|--|--|------------------|---|
| my knowledge and belief the accompanyi<br>Coyle Securities, LLC          | ng financial statement and s                               | supporting sch   | redules pertaining to the firm of, as                         |
| of December 31,  | , 20_07,   | are true and     | correct. I further swear (or affirm) that                     |
| neither the company nor any partner, pro                                 | prietor, principal officer or                              | director has a   | ny proprietary interest in any account                        |
| classified solely as that of a customer, ex                              |  |                  | I<br>1  |
|  |  |                  |   |
| <del></del>  |  |                  |   |
|  |  |                  | ı   |
| "OFFICIAL SEAL"  |  | Elm              | il 2/klly L   |
| Sandra I. Ruckdaeschel   |  | wew no           | Signature   |
| Notary Public, State of Illinois<br>My Commission Exp. 05/12/2008        | Ov   | wner             | ı   |
| (A) Commission Exp. (3) 12/2000  | ***  |                  | Title   |
| 0.10   | . 1  |                  | 1   |
| Saucha Muldals<br>Notary Public  | <u>lul</u>   |                  | ;   |
| Notary Public  |  |                  | ı   |
| This report ** contains (check all applic                                | able boxes):   |                  | ſ   |
| (a) Facing Page. (b) Statement of Financial Condition                    | ın.  |                  |   |
| (c) Statement of Income (Loss).  |  |                  | I   |
| [X] (d) Statement of Charges xix Finance                                 | ink@nudikuux Cash Flo                                      | ows.             | Lavard Carried  |
| (c) Statement of Changes in Stocki (f) Statement of Changes in Liability | iolders' Equity or Partners' (                             | or Sole Propri   | ictors' Capital.  |
| (f) Statement of Changes in Liabilizing (g) Computation of Net Capital.  | ities Subordinated to Claims                               | or Creditors.    |   |
| (h) Computation for Determination  | of Reserve Requirements P                                  | ursuant to Ru    | le 15c3-3.  |
| (i) Information Relating to the Pos                                      | ssession or Control Requiren                               | nents Under F    | Rule 15c3-3.  |
| (j) A Reconciliation, including app<br>Computation for Determination     | ropriate explanation of the C                              | Computation o    | f Net Capital Under Rule 15c3-1 and the                       |
| Computation for Determination  | of the Reserve Requirement<br>andited and unaudited Statem | nents of Finan   | icial Condition with respect to methods of                    |
| consolidation.   |  |                  | ·   |
| [ (1) An Oath or Affirmation.  |  |                  |   |
| (m) A copy of the SIPC Supplement  | ital Report.   | or found to ha   | we existed since the date of the previous audi                |
| (n) A report describing any material x (o) Independent auditors          | rmadequactes found to exist<br>report on interna!          | on round to ha   | ve existed since the date of the previous audi-<br>structure. |
| **For conditions of confidential treatm                                  | ient of certain portions of the                            | is filing, see s | rection 240.17a-5(e)(3).                                      |

COYLE SECURITIES, LLC
FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2007

## FINANCIAL STATEMENTS

## YEAR ENDED DECEMBER 31, 2007

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Certified Public Accountants/ Business and Personal Consultants

To the Members of Coyle Securities, LLC Glenview, Illinois

#### INDEPENDENT AUDITORS' REPORT

We have audited the accompanying statement of financial condition of Coyle Securities, LLC as of December 31, 2007, and the related statements of income, changes in members' equity and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Coyle Securities, LLC as of December 31, 2007, and the results of its operations and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

Our audit was conducted for the purpose of expressing an opinion on the basic financial statements taken as a whole. The supplementary information on pages 9-10 is presented for the purpose of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Mulcaly, Paurital, Salvador + Co., Lth.

#### STATEMENT OF FINANCIAL CONDITION

## **DECEMBER 31, 2007**

#### **ASSETS**

| Cash                                    | i      | \$        | 108,695       |
|---|--------|-----------|---------------|
| Clearing deposit Commissions receivable | 1      |           | 35,000<br>889 |
| Prepaid expenses                        | 1<br>1 |           | 1,848         |
| Total assets                            | 1      | <u>\$</u> | 146,432       |

## LIABILITIES AND MEMBERS' EOUITY

| LIADINI ILEO ALIO MISIMBISIA          | J EQUII I |               |
|---------------------------------------|-----------|---------------|
| Liabilities: Accrued expenses         |           | \$<br>6,861   |
| Members' equity                       | 1         | <br>139,571   |
| Total liabilities and members' equity | !<br>!    | \$<br>146,432 |

## STATEMENT OF INCOME

## YEAR ENDED DECEMBER 31, 2007

| Revenues:                     |              |               |
|-------------------------------|--------------|---------------|
| Commissions                   | \$   219,951 |               |
| Interest                      | 6,896        |               |
| Other                         | 35,000       |               |
| Total revenues                | !            | \$<br>261,847 |
| Expenses:                     | 1            |               |
| Commissions and clearing fees | 28,303       |               |
| Occupancy                     | 102,000      |               |
| Other expenses                |              |               |
| Total expenses                | ,            | <br>195,040   |
| Net income                    | 1            | \$<br>66,807  |

See notes to financial statements.

## STATEMENT OF CHANGES IN MEMBERS' EQUITY

## YEAR ENDED DECEMBER 31, 2007

| Balance at beginning of year |   | \$          | 152,764  |
|------------------------------|---|-------------|----------|
| Net income                   |   |             | 66,807   |
| Distributions to members     | 1 | <del></del> | (80,000) |
| Balance at end of year       |   | \$          | 139,571  |

## STATEMENT OF CASH FLOWS

## YEAR ENDED DECEMBER 31, 2007

| Cash flows from operating activities:                    |               |
|--|---------------|
| Net income   | \$<br>66,807  |
| Adjustments to reconcile net income to net cash provided |               |
| by operating activities:                                 |               |
| Effects of changes in operating assets and liabilities:  |               |
| Commissions receivable                                   | 15,343        |
| Prepaid expenses   | 2,568         |
| Accrued expenses   | <br>(9,212)   |
| Net cash provided by operating activities                | 75,506        |
| Cash flows from financing activities:                    |               |
| Distributions to members                                 | <br>(80,000)  |
| Net decrease in cash                                     | (4,494)       |
| Cash at beginning of year                                | <br>113,189   |
| Cash at end of year                                      | \$<br>108,695 |

# COYLE SECURITIES, LLC NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2007

#### NOTE 1. SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Business

The Company is a broker-dealer registered with the Securities and Exchange Commission (SEC) and is a member of the Financial Industry Regulatory Authority (FINRA).

#### **Estimates**

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

#### Revenue Recognition

Securities transactions and related commissions and expenses are recorded on a trade date basis.

#### Cash Equivalents

For purposes of the statement of cash flows, the Company considers all short-term debt securities purchased with an original maturity of three months or less to be cash equivalents.

#### Income Taxes

The Company is treated as a partnership for federal income tax purposes and does not incur income taxes. Instead, its earnings and losses are included in the personal returns of the members and taxed depending on their personal tax situations. The financial statements do not reflect a provision for federal income taxes.

#### Guaranteed Payments to Members

Guaranteed payments to members that are intended as compensation for services rendered are accounted for as Company expenses rather than as allocations of Company net income. Guaranteed payments that are intended as payments of interest on capital accounts are not accounted for as expenses of the Company, but rather as part of the allocation of net income.

#### NOTE 2. CASH FLOW INFORMATION

During the year ended December 31, 2007, the Company did not pay cash for interest or income taxes.

COYLE SECURITIES, LLC
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2007

#### NOTE 3. RELATED PARTY TRANSACTIONS

An affiliated entity provides office space, insurance coverage and various administrative and operating services to the Company for which it was paid \$102,000.

#### NOTE 4. NET CAPITAL REQUIREMENTS

The Company is a broker-dealer subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1). Under this rule, the Company is required to maintain "minimum net capital" equivalent to \$50,000 or 6 2/3% of "aggregate indebtedness", whichever is greater, as these terms are defined. At December 31, 2007, the Company had net capital of \$133,058 which was \$83,058 in excess of its required net capital of \$50,000. The Company's net capital ratio was 0.052 to 1.00.

#### NOTE 5. CONTINGENCY

#### Clearing Agreement

The Company is responsible for any loss, liability, damage, cost or expense incurred or sustained by the clearing agent as a result of the failure of any introduced account to make a timely payment for securities purchased or timely and good delivery of securities sold.

#### NOTE 6. FINANCIAL INSTRUMENTS WITH OFF-BALANCE-SHEET RISK

In the normal course of business, the Company's customer activities involve the execution, settlement, and financing of various customer securities transactions. These activities may expose the Company to off-balance-sheet risk in the event the customer or other broker is unable to fulfill its contracted obligations and the Company has to purchase or sell the financial instrument underlying the contract at a loss.

## NOTE 7. MEMBERS' LIABILITY, INTERESTS, RIGHTS, PREFERENCES, AND PRIVILEGES

The Company is an Illinois limited liability company established May 12, 1997 with term ending December 31, 2027. The Company's Operating Agreement specifies the following information relating to its members:

Members' liability limitation
Rights and obligations of members
Members' contributions to the Company and capital accounts
Allocations, income tax, distributions, elections and reports of members
Transferability and redemption of members' interests
Additional members

COYLE SECURITIES, LLC
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2007

#### NOTE 8. CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of bank balances in excess of Federal Deposit Insurance Corporation limits, the clearing deposit, and commissions receivable.

The Company occasionally maintains bank balances in excess of federally insured limits. The Company has not experienced any losses on such accounts.

The Company's clearing deposit and commissions receivable are maintained by a clearing organization. The Company manages this risk by monitoring the performance of the clearing organization.

SUPPLEMENTARY INFORMATION

## COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

#### AS OF DECEMBER 31, 2007

| Total members' equity  |   | \$ 139,571       |
|--|---|------------------|
| Additions: Allowable subordinated liabilities Other allowable credits          | 1 | 0<br>0           |
| Total capital and allowable subordinated liabilities and credits               |   | 139,571          |
| Deductions: Non-allowable assets: Prepaid expenses and other receivables Other | : | 2,513<br>4,000   |
| Net capital before haircuts on securities positions                            | 1 | 133,058          |
| Haircuts on securities   |   | 0                |
| Net capital  | I | 133,058          |
| Net capital requirements   |   | 50,000           |
| Excess net capital   | 1 | <u>\$ 83,058</u> |
| Total aggregate indebtedness   | ı | \$ 6,861         |
| Ratio of aggregate indebtedness to net capital                                 | 1 | 0.052            |

Note: There are no material differences between the above computations and the Company's corresponding unaudited focus - Part II filing.

## **EXEMPTIVE PROVISIONS UNDER RULE 15c3-3**

AS OF DECEMBER 31, 2007

The Company is exempt from the provisions of rule 15c3-3 of the Securities Exchange Act of 1934 under Section (K)(2)(B) of that rule.

REPORT ON INTERNAL CONTROL

Certified Public Accountants/ Business and Personal Consultants

To the Members of Coyle Securities, LLC Glenview, Illinois

In planning and performing our audit of the financial statements of Coyle Securities, LLC ("Company"), as of and for the year ended December 31, 2007 in accordance with U.S. generally accepted auditing standards, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with U.S. generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identity all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2007 to meet the SEC's objectives.

This report is intended solely for the information and use of the Members, management, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Mulcahy, Pawitech, Selvador + Co., Ltl.

February 26, 2008 Orland Park, Illinois

